Have your cake & eat it!
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Passivhaus Exeter
Recipe for Success

One upon a time...

Contents:
1. Introduction
2. Ingredients
3. Methodology
4. Bake Off
5. Questions

Ingredients for Passivhaus success

Prezi
Passivhaus Exeter
Recipe for Success

Exeter City Council

SOUTH PASSIVE PACIFIC HOUSE 17
CONFERENCE & TRADE SHOW
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One upon a time...

Key Facts
- Population of 127,300
- 2 Tier Authority
- Labour
- Me & my role

Why Passivhaus?
- Helps deliver our environmental responsibilities
- Guaranteed standard
- Tried & tested
- Value for money
- Fuel poverty – social responsibility

Approach to Development
Key Facts

- Population of 127,300
- 2 Tier Authority
- Labour
- Me & my role

Exeter
Approach to Development

Profit

People

Planet
Why Passivhaus?
Helps deliver our environmental responsibilities
Guaranteed standard
Tried & tested
Value for money
Fuel poverty – social responsibility
Ingredients for Passivhaus success
1. Informed Client
   • Training / workshops
   • Site visits
2. Business Case

- Life Cycle Costs
- Capex v opex
- Viability
3. Right Consultancy Team
   - Certified
   - Experienced
   - Can `do`
4. Time

- Prolongation of development
5. Procurement
   • Right contractor
   • Right contract
   • Transfer learning
6. Sense of humour
Methodology
1. Collaboration
   • Too many cooks do not spoil the broth!
2. Disseminate Knowledge
3. Manage Risk
4. Occupant training
5. Certification

Certified Passivhaus
Passivhaus Institut
| classic | plus | premium |
1st Generation
2nd Generation
2nd Generation
3rd Generation
4th Generation
5th Generation Development Company
Winners
- Occupants
- Landlord
- Operator

No losers!
Have your cake & eat it!
Any Questions?

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